ST. AUGUSTINE PONTE VEDRA
FLORIDA'S HISTORIC COAST®

VCB Board of Directors Meeting Packet
Tuesday, November 24, 2026 at 1:30 p.m.
Grand Bohemian Casa Monica, St. Augustine
95 Cordova St., St. Augustine, FL 32084

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ST. AUGUSTINE
PONTE VEDRA
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ST. AUGUSTINE, PONTE VEDRA & THE BEACHES VISITORS & CONVENTION BUREAU

Anti-Trust Statement

The purpose of this meeting today is to act upon matters relating to the business of St. Johns County Visitors and Convention Bureau and not to discuss or pursue the business interests of individual companies. We should proceed with caution and alertness, keeping in mind the requirements and prohibitions of Federal and State Antitrust laws. Specifically, but without limitation, there should be no discussions or deliberations relating to pricing methods, allocation of territories or customers, or restraints of trade as to property owners, suppliers or others. We should concern ourselves only with the business of St. Johns County Visitors and Convention Bureau as set forth in the agenda for this meeting.

Conflict of Interest Statement

It is the duty of every member of the Board of Directors who is in any way, directly or indirectly, interested in a contract or proposed contract with the St. Johns County Visitors and Convention Bureau to disclose the nature and extent of such interest and to refrain from voting in respect to the contract or proposed contract.

ST. AUGUSTINE PONTE VEDRA
FLORIDA'S HISTORIC COAST®

VCB Board of Directors Meeting Agenda
November 24, 2026 1:30 pm
Grand Bohemian Casa Monica
95 Cordova Street, St. Augustine, FL 32084

Call to order:

Acknowledge Anti-Trust Statement and Conflict of Interest Statement:

Roll Call:

Public Comments:

Agenda Items

1. Approval of October 2026 Minutes (vote required)
2. President's Report – Susan Phillips
    a. Primary Metrics & Departmental Reports – Susan Phillips
3. October 2026 Financial Report – Sam Palmer (vote required)
4. October 2026 Advertising/Media Report – Susan Phillips
5. Update on Partner Renewals - Susan Phillips

Committee Reports:

Conference Sales Committee Meeting – Craig Schoninger

Government Liaisons' Comments:

St. Johns County Board of County Commissioners: Commissioner Ann Taylor

City of St. Augustine: Commissioner Jon DePreter/Melissa Wissel

City of St. Augustine Beach - Commissioner Don Samora

Ex-officio Comments:

St. Johns County Chamber of Commerce: Isabelle Renault

St. Johns County Cultural Council: Jeff Potts

New Business:

1. Update on Amendment 3 – Chair Charlie Robles

Old Business:

Adjournment:

ST. JOHNS COUNTY TOURIST DEVELOPMENT TAX

FISCAL YEAR 2026

OCCUPANCY/REPORTING MONTH	OCT	% PY	NOV	% PY	DEC	% PY	JAN	% PY
GROSS RECEIPTS	$29,287,405.71	6.1%	$37,297,247.14	5.1%	$48,691,057.90	3.0%	$35,303,204.12	-8.1%
EXEMPT RECEIPTS	-$1,215,706.71	2.9%	-$940,725.34	-28.8%	-$1,231,116.70	-14.1%	-$1,426,938.12	19.4%
TAXABLE RECEIPTS	$ 28,071,699.00	6.3%	$ 36,356,521.80	6.4%	$ 47,459,941.20	3.5%	$ 33,876,266.00	-8.9%
TOTAL TAX COLLECTED	**$ 1,403,584.95**	6.3%	**$ 1,817,826.09**	6.4%	**$ 2,372,997.06**	3.5%	**$ 1,693,813.30**	-8.9%
ADJUSTMENTS								
TOTAL TAX DUE	$ 1,403,584.95	6.3%	$ 1,817,826.09	6.4%	$ 2,372,997.06	3.5%	$ 1,693,813.30	-8.9%
LESS COLLECTION ALLOWANCE	-$11,457.89		-$14,459.31		-$17,992.94		-$13,653.96	
PLUS PENALTY	$11,689.91		$19,288.17		$25,246.30		$11,131.09	
PLUS INTEREST	$409.29		$1,008.05		$705.95		$431.09	
TOTAL AMOUNT REMITTED	**$ 1,404,226.26**	6.4%	**$ 1,823,663.00**	6.3%	**$ 2,380,956.37**	3.9%	**$ 1,691,721.52**	-9.2%
LESS TAX COLLECTOR & CLERK	$ (28,084.53)	6.4%	$ (36,473.26)	6.3%	$ (47,619.13)	3.9%	$ (33,834.43)	-9.2%
NET TO TDC	**$ 1,376,141.73**	6.4%	**$ 1,787,189.74**	6.3%	**$ 2,333,337.24**	3.9%	**$ 1,657,887.09**	-9.2%

	FEB	% PY	MAR	% PY	APR	% PY	MAY	% PY
GROSS RECEIPTS	$ 40,881,777.94	0.4%	$58,756,497.65	1.9%	$48,253,131.19	5.3%	$41,965,041.07	-0.9%
EXEMPT RECEIPTS	-$1,433,531.94	-43.6%	-$1,328,036.65	0.0%	-$1,458,641.99	19.9%	-$992,039.47	-27.4%
TAXABLE RECEIPTS	$ 39,448,246.00	3.3%	$ 57,428,461.00	2.0%	$ 46,794,489.20	4.9%	$ 40,973,001.60	-0.1%
TOTAL TAX COLLECTED	**$ 1,972,412.30**	3.3%	**$ 2,871,423.05**	2.0%	**$ 2,339,724.46**	4.9%	**$ 2,048,650.08**	-0.1%
ADJUSTMENTS								
TOTAL TAX DUE	$ 1,972,412.30	3.3%	$ 2,871,423.05	2.0%	$ 2,339,724.46	4.9%	$ 2,048,650.08	-0.1%
LESS COLLECTION ALLOWANCE	-$16,662.92		-$22,882.53		-$19,429.64		-$18,173.61	
PLUS PENALTY	$ 17,880.85		$20,750.59		$12,571.33		$9,685.58	
PLUS INTEREST	$ 1,948.79		$1,360.20		$303.44		$655.89	
TOTAL AMOUNT REMITTED	**$ 1,975,579.02**	3.6%	**$ 2,870,651.31**	2.4%	**$ 2,333,169.59**	3.7%	**$ 2,040,817.94**	-0.6%
LESS TAX COLLECTOR & CLERK	$ (39,511.58)	3.6%	$ (57,413.03)	2.4%	$ (46,663.40)	3.7%	$ (40,816.36)	-0.6%
NET TO TDC	**$ 1,936,067.44**	3.6%	**$ 2,813,238.28**	2.4%	**$ 2,286,506.19**	3.7%	**$ 2,000,001.58**	-0.6%

	JUNE	% PY	JULY	% PY	AUG	% PY	SEP	% PY	YTD	
GROSS RECEIPTS	$ 46,143,435.38	0.3%	$ 50,297,937.20	7.7%	$ 31,981,971.19	-0.4%	$ 28,927,125.95	3.7%	**$497,785,832.44**	2.0%
EXEMPT RECEIPTS	$ (1,369,599.38)	18.3%	-$1,563,323.20	65.1%	-$1,253,151.79	26.4%	$ (1,261,470.35)	19.2%	**-$15,474,281.64**	
TAXABLE RECEIPTS	$ 44,773,836.00	-0.2%	$ 48,734,614.00	6.5%	$ 30,728,819.40	-1.3%	$ 27,665,655.60	3.0%	**$482,311,550.80**	2.1%
TOTAL TAX COLLECTED	**$ 2,238,691.80**	-0.2%	**$ 2,436,730.70**	6.5%	**$ 1,536,440.97**	-1.3%	**$ 1,383,282.78**	3.0%	**$24,115,577.54**	
ADJUSTMENTS										
TOTAL TAX DUE	$ 2,238,691.80	-0.2%	$ 2,436,730.70	6.5%	$ 1,536,440.97	-1.3%	$ 1,383,282.78	3.0%	**$24,115,577.54**	2.1%
LESS COLLECTION ALLOWANCE	$ (23,802.88)		-$24,405.15		-$16,128.47		$ (12,679.05)			
PLUS PENALTY	$ 12,466.48		$ 8,327.09		$ 11,998.90		$ 20,321.01			
PLUS INTEREST	$ 399.45		$ 260.09		$ 558.12		$ 610.81			
TOTAL AMOUNT REMITTED	**$ 2,227,754.85**	-0.6%	**$ 2,420,912.73**	6.5%	**$ 1,532,869.52**	-1.2%	**$ 1,391,535.55**	2.9%	**$24,093,857.66**	2.0%
LESS TAX COLLECTOR & CLERK	$ (44,555.10)	-0.6%	$ (48,418.25)	6.5%	$ (30,657.39)	-1.2%	$ (27,830.71)	2.9%	**-$481,877.16**	
NET TO TDC	**$ 2,183,199.75**	-0.6%	**$ 2,372,494.48**	6.5%	**$ 1,502,212.13**	-1.2%	**$ 1,363,704.84**	2.9%	**$23,611,980.50**	2.0%

FY 2026 TOURIST DEVELOPMENT TAX REMITTED BY ACCOMMODATIONS TYPE

OCC. MNTH	H/M	#VALUE!	PV+-	Condo	% of Ttl	PV+-	Apts	% of Ttl	PV+-
October	$881,121.06	62.7%	**6.0%**	$150,139.24	10.7%	**-0.3%**	$279,991.92	19.9%	**8.2%**
November	$1,128,634.03	61.9%	**0.9%**	$171,068.72	9.4%	**8.7%**	$397,515.84	21.8%	**17.3%**
December	$1,472,859.42	61.9%	**3.5%**	$189,145.39	7.9%	**-3.9%**	$568,758.25	23.9%	**12.0%**
2026 January	$965,414.55	57.1%	**-9.8%**	$263,814.61	15.6%	**2.0%**	$351,259.45	20.8%	**-13.2%**
February	$1,121,874.84	56.8%	**3.0%**	$294,214.36	14.9%	**-9.2%**	$407,685.45	20.6%	**13.9%**
March	$1,614,335.50	56.2%	**2.3%**	$442,507.12	15.4%	**-5.1%**	$671,078.98	23.4%	**12.1%**
April	$1,333,819.61	57.2%	**4.5%**	$334,964.12	14.4%	**-0.1%**	$554,769.77	23.8%	**10.4%**
May	$1,153,505.80	56.5%	**0.3%**	$283,094.06	13.9%	**-9.1%**	$512,111.95	25.1%	**13.3%**
June	$1,005,976.79	45.2%	**-0.1%**	$445,231.95	20.0%	**-17.6%**	$697,989.34	31.3%	**18.6%**
July	$1,097,668.23	45.3%	**5.4%**	$530,633.22	21.9%	**-5.8%**	$709,299.96	29.3%	**20.4%**
August	$736,658.73	48.1%	**-5.9%**	$283,957.02	18.5%	**12.1%**	$451,053.29	29.4%	**2.9%**
September	$756,650.27	54.4%	**12.8%**	$177,015.33	12.7%	**8.0%**	$386,717.29	27.8%	**-13.1%**
TOTAL	**$ 13,268,518.83**			**$ 3,565,785.14**			**$ 5,988,231.49**		

OCC. MNTH	Camp	% of Ttl	PV+-	B&B	% of Ttl	PV+-	TOTAL
October	$40,792.33	2.9%	**23.5%**	$52,191.71	3.7%	**13.6%**	$1,404,236.26
November	$51,663.20	2.8%	**33.6%**	$74,781.21	4.1%	**20.2%**	$1,823,663.00
December	$60,937.86	2.6%	**-10.3%**	$89,255.45	3.7%	**-6.9%**	$2,380,956.37
2026 January	$49,376.20	2.9%	**-24.7%**	$61,856.81	3.7%	**-2.3%**	$ 1,691,721.62
February	$78,292.42	4.0%	**1.5%**	$73,511.95	3.7%	**24.2%**	$ 1,975,579.02
March	$77,049.92	2.7%	**-9.9%**	$65,679.79	2.3%	**-13.6%**	$ 2,870,651.31
April	$58,535.04	2.5%	**-12.1%**	$51,081.05	2.2%	**-25.0%**	$ 2,333,169.59
May	$45,385.99	2.2%	**-43.5%**	$46,720.14	2.3%	**-19.0%**	$ 2,040,817.94
June	$44,772.52	2.0%	**-21.4%**	$33,784.25	1.5%	**-30.9%**	$ 2,227,754.85
July	$43,918.43	1.8%	**0.6%**	$39,392.89	1.6%	**9.5%**	$ 2,420,912.73
August	$26,361.08	1.7%	**-23.3%**	$34,839.40	2.3%	**-17.2%**	$ 1,532,869.52
September	$28,482.98	2.0%	**-19.5%**	$42,669.68	3.1%	**15.6%**	$ 1,391,535.55
TOTAL	**$ 605,567.97**			**$ 665,764.33**			**$ 24,093,867.76**

FY 2026 TOURIST DEVELOPMENT TAX REMITTED BY ZIP CODE

ST. JOHNS COUNTY TOURIST DEVELOPMENT COUNCIL

	Anastasia Island			Ponte Vedra Beach			St. Augustine/Vilano/N. Bch			Shores/South/207		
	32080	% TTL	+/- PY	32082	% TTL	+/- PY	32084	% TTL	+/- PY	32086	% TTL	+/- PY
Fiscal Year 2026												
OCT	$427,312.70	30.4%	10.0%	$293,104.14	20.9%	17.7%	$564,887.43	40.2%	4.1%	$18,567.31	1.3%	-16.1%
NOV	$487,835.05	26.8%	-2.9%	$335,403.36	18.4%	10.1%	$850,369.51	46.6%	9.9%	$25,236.72	1.4%	98.0%
DEC	$654,948.55	27.5%	-0.5%	$284,664.08	12.0%	17.8%	$1,252,209.38	52.6%	5.5%	$34,740.71	1.5%	-19.7%
JAN	$547,002.16	32.3%	-1.5%	$279,810.55	16.5%	-24.3%	$734,506.31	43.4%	-7.0%	$22,566.41	1.3%	-33.3%
FEB	$639,255.41	32.4%	-3.8%	$378,813.48	19.2%	19.2%	$801,300.65	40.6%	5.1%	$28,824.34	1.5%	-26.4%
MAR	$995,430.91	34.7%	-5.2%	$603,864.08	21.0%	14.1%	$1,080,947.40	37.7%	4.8%	$31,951.62	1.1%	-25.8%
APR	$829,317.59	35.5%	-1.2%	$524,310.65	22.5%	20.0%	$841,802.66	36.1%	1.6%	$22,118.64	0.9%	-26.4%
MAY	$740,697.63	36.3%	-1.9%	$431,697.14	21.2%	15.6%	$738,265.99	36.2%	-2.3%	$24,128.41	1.2%	-52.1%
JUN	$980,429.46	44.0%	-5.2%	$412,068.14	18.5%	18.3%	$727,012.99	32.6%	-1.4%	$18,548.05	0.8%	-30.0%
JUL	$1,084,871.84	44.8%	1.4%	$423,732.65	17.5%	20.6%	$794,915.22	32.8%	11.7%	$ 16,533.86	0.7%	-19.2%
AUG	$660,758.61	43.1%	10.3%	$240,491.48	15.7%	-17.4%	$539,047.27	35.2%	-3.8%	$ 12,466.09	0.8%	-35.9%
SEP	$486,885.14	35.0%	19.0%	$266,510.54	19.2%	22.1%	$544,251.36	39.1%	-13.9%	$11,444.89	0.8%	-48.6%
FY YTD	**$ 8,534,745**			**$ 4,474,470**			**$ 9,469,516**			**$ 267,127**		

	WGV + west of I95			I95&SR16 + Palencia				Other			
	32092	% TTL	+/- PY	32095	% TTL	+/- PY	92+95	OTHER	% TTL	+/- PY	TOTAL
OCT	$80,242.99	5.7%	-8.3%	$14,476.56	1.0%	0.5%	6.7%	$5,635.13	0.4%	-64.8%	**$1,404,226.26**
NOV	$101,537.26	5.6%	3.2%	$15,157.05	0.8%	-10.2%	6.4%	$8,124.05	0.4%	19.6%	**$1,823,663.00**
DEC	$120,280.65	5.1%	-0.1%	$21,869.89	0.9%	-5.7%	6.0%	$12,243.11	0.5%	-31.8%	**$2,380,956.37**
JAN	$85,522.48	5.1%	-6.4%	$13,677.09	0.8%	1.2%	5.9%	$8,636.62	0.5%	-6.5%	**$1,691,721.62**
FEB	$101,812.14	5.2%	6.1%	$17,780.23	0.9%	7.4%	6.1%	$7,792.77	0.4%	-27.7%	**$1,975,579.02**
MAR	$124,400.16	4.3%	6.8%	$21,596.85	0.8%	-4.1%	5.1%	$12,460.29	0.4%	4.6%	**$2,870,651.31**
APR	$91,679.41	3.9%	3.8%	$15,462.03	0.7%	-1.0%	4.6%	$8,478.61	0.4%	-13.2%	**$2,333,169.59**
MAY	$84,753.01	4.2%	-10.5%	$12,498.15	0.6%	-4.7%	4.8%	$8,777.61	0.4%	-4.0%	**$2,040,817.94**
JUN	$66,412.32	3.0%	-9.4%	$14,456.95	0.6%	28.2%	3.6%	$8,826.94	0.4%	-14.5%	**$2,227,754.85**
JUL	$79,198.27	3.3%	-19.0%	$13,212.91	0.5%	-2.4%	3.8%	$8,447.98	0.3%	-3.8%	**$2,420,912.73**
AUG	$64,473.73	4.2%	-3.6%	$9,310.06	0.6%	15.5%	4.8%	$6,322.28	0.4%	5.9%	**$1,532,869.52**
SEP	$67,979.41	4.9%	16.8%	$9,124.37	0.7%	22.6%	5.5%	$5,339.84	0.4%	18.3%	**$1,391,535.55**
FY YTD	**$ 1,068,292**			**$ 178,622**				**$ 101,085**			**$24,093,857.76**

VCB INDUSTRY EMAIL STATISTICS OCTOBER 2026

Time Sent ↓	Campaign Name	Sends	Opens	Clicks	Bounces	Unsubscribes
Wed, Oct 28, 2026, 10:00 AM	Haley's Court Social - 11-10-26	511	224 45%	28 6%	8 2%	0 0%
Tue, Oct 27, 2026, 9:00 AM	Amendment 3 Outreach from SP 10-27-26	396	193 49%	4 1%	6 2%	0 0%
Mon, Oct 26, 2026, 8:35 AM	THIS WEEK 10-26-26	720	302 43%	21 3%	10 1%	0 0%
Wed, Oct 21, 2026, 4:53 PM	Updated Nights of Lights App Is Live with New Features to Explore	1,304	546 43%	38 3%	31 2%	0 0%
Tue, Oct 20, 2026, 3:48 PM	Visit Florida Planning Session 10-29-26	508	239 48%	15 3%	6 1%	1 1%
Mon, Oct 19, 2026, 8:30 AM	THIS WEEK 10-19-26	722	315 44%	36 5%	9 1%	0 0%
Mon, Oct 12, 2026, 8:15 AM	THIS WEEK 10-12-26	723	314 44%	27 4%	9 1%	0 0%
Thu, Oct 8, 2026, 10:00 AM	PartnerCom 10-8	536	248 46%	15 3%	2 1%	0 0%
Wed, Oct 7, 2026, 10:00 AM	VCB Social Oct 14, 26 - Spanish Military Hospital - 2	513	238 47%	20 4%	2 1%	0 0%
Wed, Oct 7, 2026, 8:45 AM	Fall is the Season to Linger on Florida's Historic Coast	1,281	480 38%	21 2%	26 2%	0 0%
Mon, Oct 5, 2026, 8:17 AM	THIS WEEK 10-5-26	726	318 44%	29 4%	9 1%	0 0%
Thu, Oct 1, 2026, 11:00 AM	October is Here — There's Still Time for a Hauntingly Good St. Augustine Getaway	1,293	513 41%	18 1%	29 2%	0 0%
Thu, Oct 1, 2026, 10:00 AM	FHC Mural Trail announcement to partners	540	226 42%	20 4%	3 1%	0 0%

St. Johns County Visitors & Convention Bureau

Call Center Statistics

October 1 - October 31, 2026

Total Calls Received:	370
Total Call Minutes:	596
Average Answer Time:	17
Brochures Ordered:	23

St. Johns County Visitors & Convention Bureau

Requests By Guide

October 1 - October 31, 2026

Guide	# of Requests
St Augustine Travel Planner	145
Nights of Lights	96
Summer Events Calendar	59
GRAND TOTAL	300

St. Johns County Visitors & Convention Bureau

Requests By Source

October 1 - October 31, 2026

Guide	# of Requests
WebTraveler	238
2026 Visit Florida Magazine	36
Call Center	23
2025 Visit Florida Magazine	2
2024 Visit Florida Magazine	1
GRAND TOTAL	300

St. Johns County Visitors & Convention Bureau

Requests By State

October 1 - October 31, 2026

STATE	# of Requests	%
FL	74	24.7%
NY	21	7.0%
TX	14	4.7%
NC	13	4.3%
PA	13	4.3%
GA	12	4.0%
IL	12	4.0%
OH	10	3.3%
TN	10	3.3%
IN	9	3.0%
VA	9	3.0%
WI	9	3.0%
MN	8	2.7%
NJ	8	2.7%
AL	7	2.3%
SC	7	2.3%
CT	5	1.7%
MA	5	1.7%
MI	5	1.7%
NH	5	1.7%
WV	5	1.7%
MO	4	1.3%
Foreign	3	1.0%
IA	3	1.0%
KS	3	1.0%
KY	3	1.0%
LA	3	1.0%
MD	3	1.0%
AR	2	0.7%
CA	2	0.7%
MS	2	0.7%
OR	2	0.7%
CO	1	0.3%
DE	1	0.3%
ID	1	0.3%
ME	1	0.3%

ND	1	0.3%
NM	1	0.3%
RI	1	0.3%
SD	1	0.3%
WA	1	0.3%
GRAND TOTAL	**300**	

St. Johns County Visitors & Convention Bureau

Requests By Country

October 1 - October 31, 2026

COUNTRY	# of Requests	%
USA	297	99.00%
Canada	2	0.67%
United Kingdom	1	0.33%
GRAND TOTAL	**300**	

St. Johns County Visitors & Convention Bureau

Have you visited our area before?

October 1 - October 31, 2026

Visit Before?	This month	Month %	YTD	YTD%
No	15	65%	158	58.74%
Yes	8	35%	111	41.26%
TOTAL	23		269	

St. Johns County Visitors & Convention Bureau

When do you plan to visit? (Month Year)

October 1 - October 31, 2026

When Visiting?	This month	Month %	YTD	YTD%
Jan-26	0	0%	3	1%
Feb-26	0	0%	19	7%
Mar-26	0	0%	35	13%
Apr-26	0	0%	32	12%
May-26	0	0%	16	6%
Jun-26	0	0%	15	6%
Jul-26	0	0%	15	6%
Aug-26	0	0%	13	5%
Sep-26	0	0%	22	8%
Oct-26	3	13%	25	9%
Nov-26	6	26%	20	7%
Dec-26	9	39%	24	9%
Jan-27	0	0%	6	2%
Feb-27	1	4%	3	1%
Mar-27	0	0%	6	2%
Apr-27	0	0%	1	0%
May-27	1	4%	1	0%
Jun-27	1	4%	2	1%
Jul-27	1	4%	2	1%
Aug-27	0	0%	0	0%
Sep-27	1	4%	1	0%
Oct-27	0	0%	0	0%
Nov-27	0	0%	0	0%
Dec-27	0	0%	0	0%
Unsure 2026	0	0%	8	3%
Unsure 2027	0	0%	0	0%
TOTAL	23		269	

St. Johns County Visitors & Convention Bureau

How long do you plan to stay?

October 1 - October 31, 2026

Length of Stay	This month	Month %	YTD	YTD%
1 day	0	0%	4	1%
2 days	5	22%	21	8%
3 days	8	35%	77	29%
1 week	10	43%	104	39%
2 weeks	0	0%	20	7%
3 weeks	0	0%	3	1%
1 month	0	0%	6	2%
2 months	0	0%	2	1%
3 months	0	0%	1	0%
Don't know	0	0%	31	12%
TOTAL	23		269	

St. Johns County Visitors & Convention Bureau

How many people will be traveling in your party?

October 1 - October 31, 2026

Number of People	This month	Month %	YTD	YTD%
1	0	0%	16	6%
2	11	48%	136	51%
3	1	4%	25	9%
Four or more	11	48%	72	27%
Don't know	0	0%	20	7%
TOTAL	23		269	

St. Johns County Visitors & Convention Bureau

What type of accommodations are you interested in?

October 1 - October 31, 2026

Type	This month	Month %	YTD	YTD%
All	12	52%	173	64%
Hotel / Motel	4	17%	45	17%
Bed / Breakfast	5	22%	29	11%
Condo	2	9%	6	2%
RV	0	0%	3	1%
Single Family	0	0%	4	1%
Efficiency / Suite	0	0%	9	3%
TOTAL	23		269	