

Campaign Update



JUNE 2025

33%

INCREASE IN VISITOR GUIDE REQUESTS vs. 2024 112%

INCREASE IN BOOK DIRECT vs. 2024 31%

INCREASE IN IMPRESSIONS vs. 2024



- Optimize: 4th of July Event page
- Optimize: Vilano Beach page
- Optimize: Discover St. George's Street blog
- Optimize: Find Sharks Teeth blog



Site Performance



Top Level Performance

148,259

VISITS TO WEBSITE

-52% YOY

4,480,070 0:01:05

IMPRESSIONS

+31% YOY

123,045

WEBSITE USERS

-52% YOY

AVERAGE ENGAGEMENT TIME PER SESSION

+29% YOY

53,610

VISIT FROM ORGANIC -29% YOY

75,567

ENGAGED SESSIONS

-43% YOY

245,936

PAGE VIEWS -52% YOY

63.17%

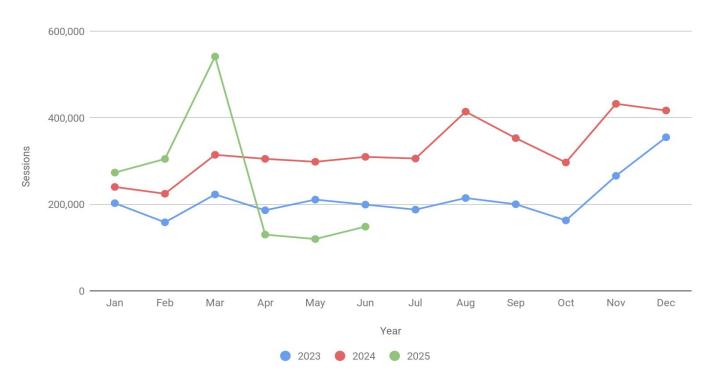
ENGAGEMENT RATE

+9% YOY



Sessions

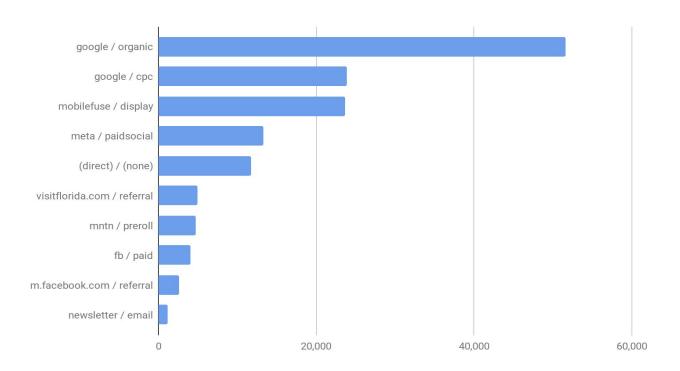
Overall website sessions saw a 52% decrease compared to last year.





Traffic Sources

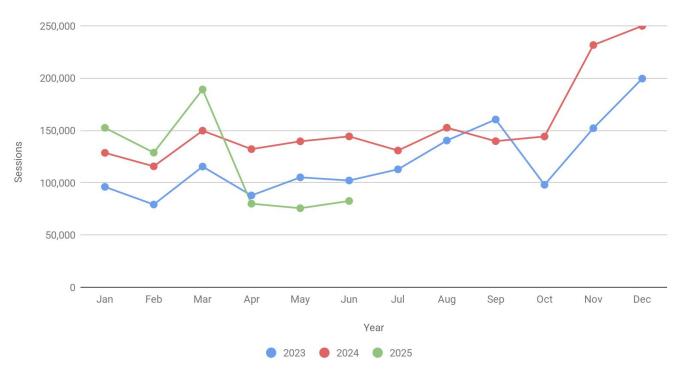
Google organic (-30%) and Google CPC (-64%) continue to drive majority of the traffic into the website.





Engaged Sessions

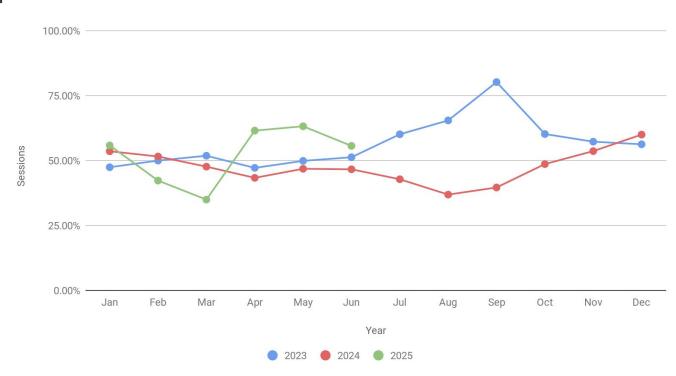
We saw over 82K engaged sessions with an average engagement time per session of 00:54 (+29%).





Engagement Rate

The engagement rate was 55.62% - a 9% increase compared to last year.





Key Performance Indicators

Visitor Guide Requests increased 71% and Newsletter Signups increased 20% year-over-year.

1,102

REQUESTS FOR PHYSICAL GUIDES

468

ENEWSLETTER SIGNUPS

11,029 OUTBOUND CLICKS

OUTBOUND CLICKS ON PARTNER LISTINGS 2,759

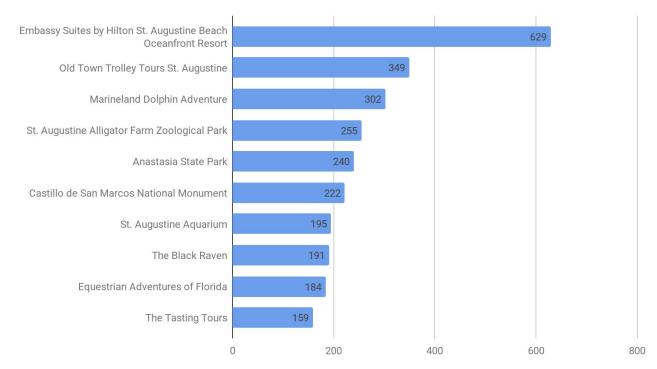
BOOKDIRECT CLICKS





Partner Listing Clicks

Embassy Suites by Hilton St. Augustine Beach Oceanfront increased 229%.





Hispanic Microsite Performance

998

VISITS TO WEBSITE

-29% YOY

0:01:26

AVERAGE ENGAGEMENT TIME

PER SESSION

-26% YOY

866

TOTAL USERS

-27% YOY

778

ENGAGED SESSIONS

-27% YOY

670

VISIT FROM ORGANIC

-44% YOY

2,202PAGE VIEWS

-44% YOY

ENGAGEMENT RATE

77.96%

ENGAGEMENT RATE

+2% YOY



Organic Search



Organic Performance

53,610

VISITS TO WEBSITE

0:01:06

AVERAGE ENGAGEMENT TIME PER SESSION

-6% YOY

-29% YOY

40,071

TOTAL USERS -31% YOY

72.74%

ENGAGEMENT RATE

+1% YOY

86,991

PAGEVIEWS -30% YOY

37,040

NEW USERS -30% YOY

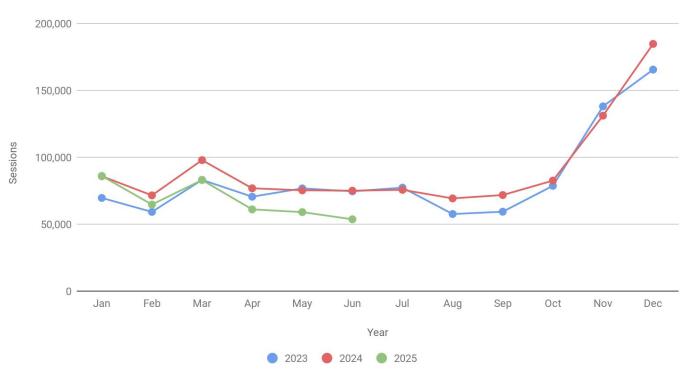
38,994

ENGAGED SESSIONS -27% YOY



Organic Search

Organic sessions were down 29% compared to last year.





Top Keywords

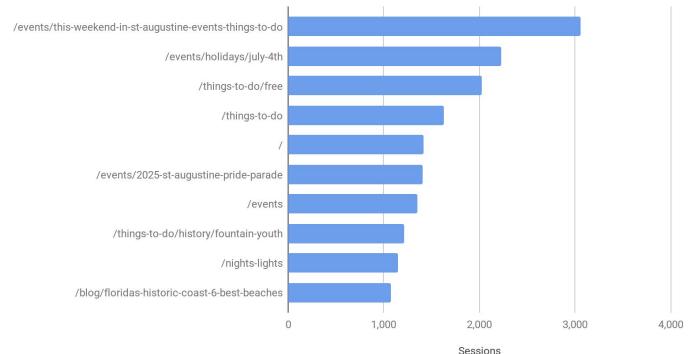
Total site impressions have increased 29% and the site's average position has improved 6% compared to last year.

Top Keywords	Clicks	Position	Pos. Δ	CTR
st augustine lights	9,805	2.71	-5.54	10.36%
things to do in st augustine	9,435	4.34	-1.76	3.43%
nights of lights	5,942	3.36	0.13	9.18%
st augustine night of lights	5,376	3.11	0.78	5.80%
st augustine	4,589	10.16	-0.02	0.26%
st augustine christmas	4,522	1.21	0.11	28.08%
night of lights	3,847	2.97	-0.53	10.39%
st augustine christmas lights	2,626	3.72	-1.85	4.77%
st augustine beach	2,617	5.54	0.5	1.36%
st augustine events	2,538	2.37	-0.28	18.23%



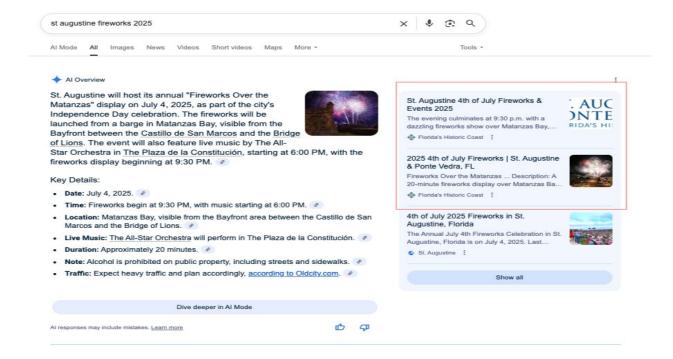
Top Landing Pages

4th of July Holiday page *(optimized in June)* increased 106% and This Weekend in St. Augustine page increased 5%.





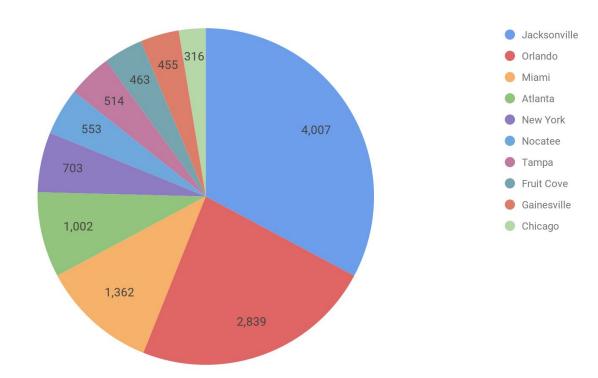
Top Landing Pages





Sessions By City

Fruit Cove continues to see increases (+37%) year-over-year.



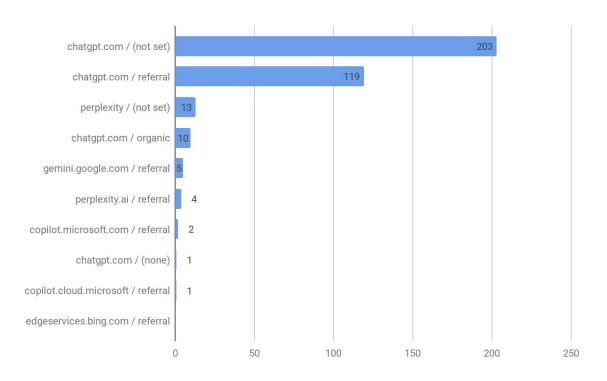


Large Language Model (LLM)



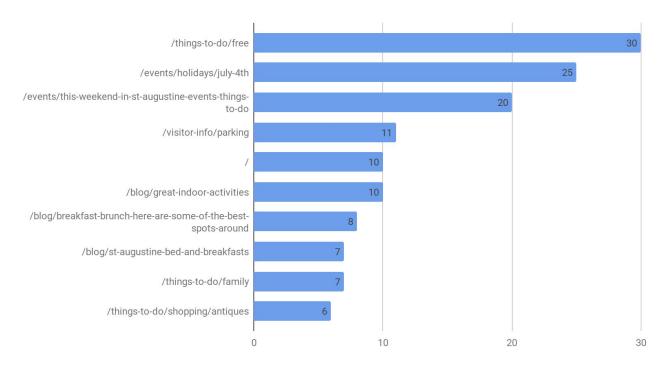
Traffic Sources

Traffic from LLM's saw an 11K% increase compared to last month and 46% compared to last month.





Top Landing Pages





Email Marketing



Email Performance

Opt-in Subscribers

37,824

MESSAGES SENT

23%

CTOR

702

SESSIONS

0:02:15

AVG. SESSION DURATION

Other Source Subscribers

161,404

MESSAGES SENT

33%

CTOR

365

SESSIONS

0:05:21

AVG. SESSION DURATION





Looking Ahead

July 2025

• **Optimize:** Camping page

• Enhance: Breakfast & Brunch blog

• **Enhance:** Hiking page

August 2025

• **Optimize:** Sing Out Loud page

• **Enhance:** September is Locals Month blog

• **Optimize:** Greek Festival page



Thank You

